

Board Report

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Metropolitan Transportation
Authority
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EXECUTIVE MANAGEMENT COMMITTEE OCTOBER 20, 2016

RECEIVE oral report on the potential role of public-private partnerships in delivering Metro projects.

DISCUSSION

This presentation provides a general overview of public private partnerships and the role that they may play in financing and/or accelerating the delivery of Metro projects.

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OFFICE OF EXTRAORDINARY INNOVATION



The Potential Role of Public-Private Partnerships in Delivering Metro Projects

PUBLIC-PRIVATE PARTNERSHIPS (P3)

Public Sector

Common Interest

Private Sector



What is a Public-Private Partnership?

- > Collaboration between a public agency and a private company to deliver a public service or facility
- > Each party shares its key skills and takes on the risks it is best able to manage, leading to cost savings and project acceleration

PUBLIC-PRIVATE PARTNERSHIPS (P3)

Public Sector

Common Interest

Private Sector



Why use a Public-Private Partnership?

- > Brings private-sector expertise, ingenuity, and rigor to building and managing public infrastructure
- > The skills and assets of each sector are shared, as are risks and potential rewards

POTENTIAL P3 PUBLIC BENEFITS

> Faster Project Delivery Timeframes

Accelerate construction of high priority projects by compressing and overlapping project sequences

> Allows Greater Creativity & Technology Access

Use of advanced technologies or proprietary methods that are not generally available through standard procurement

> Creates New & More Flexible Funding Access

New sources of private debt and equity can be structured to be more flexible and minimize costly project risks



KEY P3 COST SAVINGS

> Construction & Life-Cycle Cost Savings

Minimizes schedule and cost overruns and creates incentives for cost savings over the life of the project

> Shifts Risks & Costs to Private Partner

Private assumption of project risks leads to more effective management and shields the public from potential costs

> Improves Project Performance

Performance and accountability for complex project tasks with built in financial incentives and penalties



Greater Public Role/Risk

Greater Private Role/Risk

Design-Bid-Build Design-Build Design-Build-Maintain Design-Build-Finance Design-Build-Finance-Operate-Maintain

Build-Transfer-Operate

O&M Contract Design-Build-Operate

Private Finance

Design-Build-Finance-Operate Lease-Build-Operate



Long Term Lease

Traditional Public Procurement

Public Role

Private Role

Planning and Design (w/ Consultants)

Financing

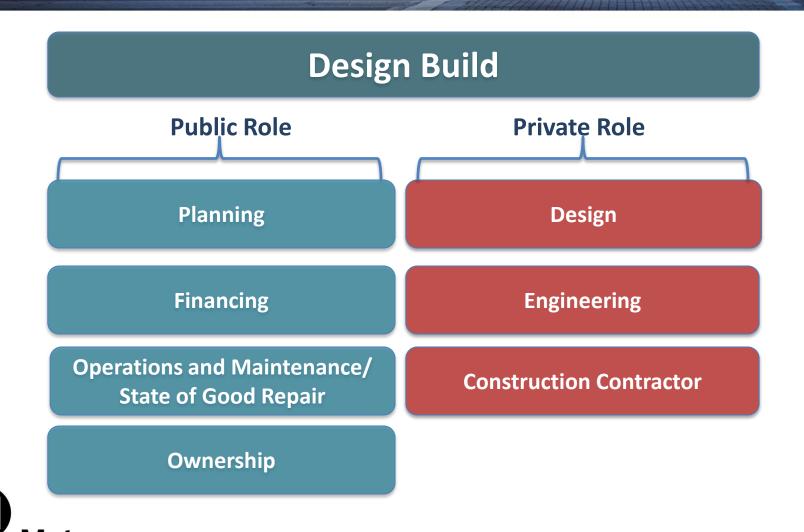
Engineering

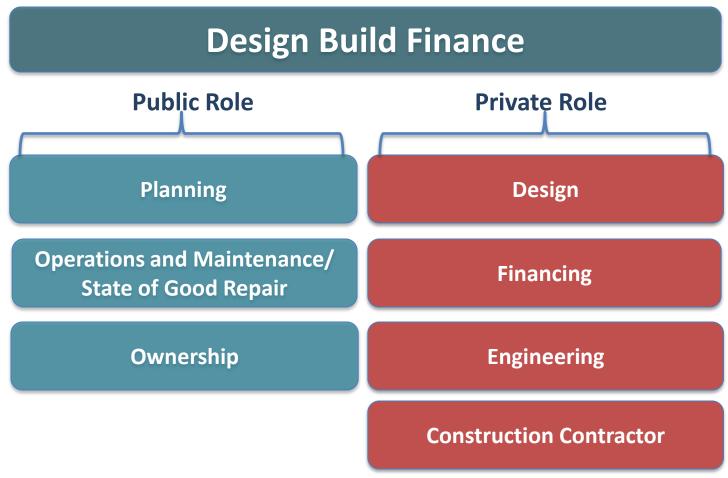
Operations and Maintenance/
State of Good Repair

Construction Contractor

Ownership









Design Build Finance Maintain

Public Role

Private Role

Planning

Design

Operations

Financing

Ownership

Engineering

Performance and Accountability

Construction Contractor



Maintenance/State of Good Repair

Design Build Finance Operate Maintain

Public Role

Private Role

Planning

Design

Ownership

Financing

Performance and Accountability

Engineering

Construction Contractor

Operations

Maintenance/State of Good Repair



P3 MISCONCEPTIONS

- > P3s <u>DO NOT privatize public resources</u>. The public retains ownership and oversight of their investments.
- > P3s <u>DO NOT lead to public sector job losses</u>. Any Metro P3 must meet state and county workforce standards, and be governed by Labor agreements.
- > <u>Public services DO NOT take a backseat</u> to private sector profits. Projects and performance agreements are designed to maximize public benefit.
- > Smart P3s <u>DO NOT exclude small and local contractors</u>. P3s can and do include SBE and DBE requirements.



TYPICAL PUBLIC AND PRIVATE ROLES

Public Sector Roles

- > Corridor and project definition
- > Political/stakeholder
- > Environmental clearance
- > Financial feasibility and programming
- > Ownership, oversight and accountability

Private Sector Roles

- > Financial/cash flow
- > Project design/ engineering
- > Construction and project management
- > Deadlines/milestones
- > Facility management
- > System performance



METRO P3 PRINCIPLES

- > <u>Public interest is paramount</u> The top priority is securing greater value than a fully public approach
- > Value for money must be clear The actual financial value of the P3 must clear, compared to a public model
- > <u>Process must be fair and transparent</u> Appropriate documentation, public notice and comment, full competition
- Public ownership and control Private role is limited by public ownership and oversight with clear accountability mechanisms



