Los Angeles County
Metropolitan Transportation
Authority
One Gateway Plaza
3rd Floor Board Room
Los Angeles, CA

File #: 2026-0170, **File Type:** Contract **Agenda Number:** 28.

FINANCE, BUDGET, AND AUDIT COMMITTEE
JULY 16, 2026

SUBJECT: TECHNICAL ENHANCEMENT AND BUSINESS PROCESS ADVISORY SERVICES

ACTION: AWARD CONTRACTS

RECOMMENDATION

AUTHORIZE the Chief Executive Officer (CEO) to:

A. AWARD a five-year on-call firm fixed unit rate Contract No. PS132584000 to KPMG LLP to provide custom application development and maintenance in Oracle, Salesforce, and Microsoft SharePoint in the Not to Exceed (NTE) amount of $12,198,522, subject to the resolution of any properly submitted protest(s), if any;

B. AWARD a five-year on-call firm fixed unit rate Contract No. PS132584001 to Crowe LLP to provide business improvement process studies related to Metro financial/accounting functions in the NTE amount of $1,562,830, subject to the resolution of any properly submitted protest(s), if any; and

C. AWARD a five-year on-call firm fixed unit rate Contract No. PS132584002 to KPMG LLP to provide organizational and resource planning and management in the NTE amount of $1,201,825, subject to the resolution of any properly submitted protest(s), if any.

ISSUE

Metro's Strategic Financial Management (SFM) requires access to specialized business processes and technical expertise on an as-needed basis. These services will support Metro's custom financial, budget, and accounting technology applications, business process improvement initiatives, and resource planning and management functions.

This approach enables SFM to respond promptly to time-sensitive policy analysis and procedural implementation demands that arise outside regular budgetary and financial cycles. It also ensures continued financial sustainability while safeguarding internal controls in compliance with multi-governmental funding partners and oversight requirements.

BACKGROUND

The Strategic Financial Management (SFM) cabinet is responsible for maintaining Metro's financial stability, ensuring robust cash flow, and delivering a balanced budget. As Metro accelerates rail infrastructure construction to complete the countywide network envisioned by Measure R and Measure M, implements "putting people first" safety, security, and customer-focused transit service enhancements, and prepares to "welcome the world" for the upcoming global events, financial management challenges are increasing in complexity.

These demands are further compounded by volatile economic conditions. In response, SFM seeks to acquire specialized technical development and business process advisory services on an on-call basis. These services will augment SFM's capabilities in financial technology, business process improvement, and resource planning to address one-time, customized, and dynamic financial demands.

DISCUSSION

The three proposed on-call technical enhancement and process advisory contracts will provide SFM with specialized skillsets tailored to Metro's financial technology platforms. They will also provide independent, external perspectives to assess process gaps, strengthen internal controls, and support organizational resource planning to sustain financial performance.

1. **Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint**

Metro's Budget, Accounting, Treasury, TAP, and Procurement functions rely on a combination of customized Oracle, Salesforce, and Microsoft platforms. On-call technical services will enable SFM to efficiently incorporate new Collective Bargaining Agreement (CBA) provisions, legal requirements, and grant conditions into existing financial systems, ensuring continued alignment between business rules and system functionality.

2. **Business Improvement Process Studies**

As SFM advances initiatives to safeguard Metro assets and ensure responsible stewardship of public funds, independent process studies will objectively identify inefficiencies, process gaps and control weaknesses through a compliance-focused lens. This effort will enhance audit trails and reduce financial and operational risk.

3. **Organizational and Resource Planning and Management**

These services will evaluate current resource utilization and recommend strategies to optimize workforce and financial resource alignment. This is critical as Metro expands its transit and transportation investments and associated financial obligations.

Staff recommends that the Board award three on-call contracts each with a five-year term. Task orders will be issued on an as-needed basis. This structure will allow SFM to respond effectively to emerging needs while maintaining continuity in ongoing financial operations. The contracts will provide access to specialized expertise to advance financial business process best practices, support the development of applications for tracking revenue and funding sources, and align resource allocation with strategic priorities.

DETERMINATION OF SAFETY IMPACT

This Board action has no direct impact on safety.

FINANCIAL IMPACT

Awarding these contracts will not have a financial impact on the FY27 budget. Funding has been included in SFM budget in various projects and cost centers. The individual tasks to be completed by the contractors will be funded with funding sources identified for the specific project. Since this is a multi-year contract, the cost center managers and Chief Financial Officer will be responsible for budgeting costs in the future years.

Impact to Budget

The funding for these services is general overhead and/or general fund that could consist of federal, state, or local funds.

EQUITY PLATFORM

Awarding the contracts will support SFM in its oversight of Metro's Equity-based budget process, to ensure the Agency allocates fair and equitable funding for projects and activities that result in reliable and safe service to the citizens of Los Angeles County.

The Diversity and Economic Opportunity Department (DEOD) established an overall 10% Small Business Enterprise (SBE) goal for this solicitation. Proposers could meet the overall SBE goal through any combination of SBE and/or DVBE participation. Each prime consultant, KPMG LLP and Crowe LLP, committed to meeting the overall 10% SBE goal.

VEHICLE MILES TRAVELED OUTCOME

VMT and VMT per capita in Los Angeles County are lower than national averages, the lowest in the SCAG region, and on the lower end of VMT per capita statewide, with these declining VMT trends due in part to Metro's significant investment in rail and bus transit.* Metro's Board-adopted VMT reduction targets align with California's statewide climate goals, including achieving carbon neutrality by 2045. To ensure continued progress, all Board items are assessed for their potential impact on VMT.

*Based on population estimates from the United States Census and VMT estimates from Caltrans' Highway Performance Monitoring System (HPMS) data between 2001-2019.

While this item does not directly encourage taking transit, sharing a ride, or using active transportation, it is a vital part of Metro operations, as it will ensure appropriate budget and funding are allocated for a reliable and safe transit system. Because the Metro Board has adopted an agency

-wide VMT Reduction Target, and this item supports the overall function of the agency, this item is consistent with the goals of reducing VMT.

IMPLEMENTATION OF STRATEGIC PLAN GOALS

The recommendation supports strategic plan goal #5 “Provide responsive, accountable, and trustworthy governance within the LA Metro organization. It promotes efficient use of Metro resources and allows the department to more effectively manage Metro’s budget and funding.

ALTERNATIVES CONSIDERED

The Board can decide not to award the three contracts as recommended. However, this will take away SFM’s ability to timely incorporate terms for CBA, Legal and Grant compliance into current processes, explore industry expertise to deploy best practices in financial process, as well as plan resource needs accordingly. Not awarding these contracts will hinder Metro’s expediency in responding to emerging financial challenges.

NEXT STEPS

Upon Board approval, staff will execute Contract Nos. PS132584000 and PS132584002 with KPMG LLP and Contract No. PS132584001 with Crowe LLP.

ATTACHMENTS

Attachment A - Procurement Summary
Attachment B - DEOD Summary

Prepared by: Thu Nguyen, Senior Executive Officer, Finance, (213) 922-4490
Carolina Coppolo, Deputy Chief Vendor/Contract Management Officer, (213) 922-4471
Melissa Wang, Deputy Chief Financial Officer, Finance, (213) 922-6024

Reviewed by: Michelle Navarro, Chief Financial Officer (Interim), (213) 922-3056

Stephanie Wiggins
Chief Executive Officer

ATTACHMENT A

PROCUREMENT SUMMARY

STRATEGIC FINANCIAL MANAGEMENT ON-CALL SERVICES
PS132584000 THROUGH PS132584002

1.	**Contract Number**: PS132584000 (Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint) PS132584001 (Business Improvement Process Studies) PS132584002 (Organizational and Resource Planning and Management)	
2.	**Recommended Vendor**: KPMG LLP (PS132584000) Crowe LLP (PS132584001) KPMG LLP (PS132584002)	
3.	**Type of Procurement (check one):** ☐ **IFB** ☒ **RFP** ☐ **RFP–A&E** ☐ **Non-Competitive** ☐ **Modification** ☐ **Task Order**	
4.	**Procurement Dates**:	
	A. Issued: September 5, 2025	
	B. Advertised/Publicized: September 5, 2025	
	C. Pre-Proposal Conference: September 15, 2025	
	D. Proposals Due: October 15, 2025	
	E. Pre-Qualification Completed: February 27, 2026	
	F. Ethics Declaration Forms submitted to Ethics: October 16, 2025	
	G. Protest Period End Date: July 21, 2026	
5.	**Solicitations Downloaded**: 86	**Bids/Proposals Received**: 5 (Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint) 4 (Business Improvement Process Studies) 3 (Organizational and Resource Planning and Management)
6.	**Contract Administrator**: Bryan Truong	**Telephone Number**: (213) 922-4241
7.	**Project Manager**: Thu Nguyen	**Telephone Number**: (213) 922-4490

A. Procurement Background

This Board Action is to approve Contract Nos. PS132584000 (Oracle Application Development and Maintenance), PS132584001 (Business Improvement Process Studies), and PS132584002 (Organizational and Resource Planning and Management) to provide on-call consulting services to augment staff resource needs and support Oracle, Salesforce, and Microsoft applications. Board approval of contract awards is subject to the resolution of any properly submitted protest(s), if any.

On September 5, 2025, Request for Proposals (RFP) No. PS132584 was issued as a competitive procurement in accordance with Metro's Acquisition Policy and the contract type is a firm fixed unit rate. The Diversity & Economic Opportunity Department established an overall 10% Small Business Enterprise (SBE) goal, which can be achieved through commitments to SBEs and/or Disabled Veteran

Business Enterprises (DVBE) in any combination. It was also subject to the Local Small Business Enterprise Preference Program, which awards a bonus of 5 preference points for utilization of local small business firms.

Proposers were allowed to propose on one or more disciplines. The RFP stated that only one contract per discipline would be awarded, with no limit on the number of contracts that may be awarded to a single firm.

Work under each contract will be authorized through the issuance of task orders. Each future task order will contain a specific scope of services and will be issued based on on-call needs.

One amendment was issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on September 29, 2025, extended the RFP proposal due date from October 6, 2025, to October 15, 2025.

A total of 86 downloads of the RFP were included in the planholders' list. A virtual pre-proposal conference was held on September 15, 2025, and was attended by 12 participants representing 12 firms. There were 54 questions received and responses were issued prior to the proposal due date.

A total of 12 proposals were received by the proposal due date of October 15, 2025, and are listed below in alphabetical order. No proposals were received for the Fare Restructuring discipline.

<u>Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint</u>

1. Deloitte Consulting LLP (Deloitte)
2. Financial Management Consulting (FMC)
3. KPMG LLP (KPMG)
4. Numentica LLC (Numentica)
5. Speridian Technologies LLC (Speridian)

<u>Business Improvement Process Studies</u>

1. Alvarez & Marsal Public Sector Services LLC (Alvarez)
2. Crowe LLP (Crowe)
3. KPMG LLP (KPMG)
4. The Boston Consulting Group, Inc. (BCG)

<u>Organizational and Resource Planning and Management</u>

1. Crowe LLP (Crowe)
2. KPMG LLP (KPMG)

3. The Boston Consulting Group, Inc. (BCG)

B. Evaluation of Proposals

A Proposal Evaluation Team (PET) consisting of staff from Metro's Countywide Planning and Development, Vendor/Contract Management (V/CM), and Office of Management and Budget was convened and conducted a comprehensive technical evaluation of the proposals received.

From November 5, 2025, through December 15, 2025, the PET independently evaluated the proposals based on the following criteria for all categories:

Phase I: Minimum Qualifications Requirements: Proposers must meet the following minimum qualifications requirements at the time of proposal submittal:

Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint

1. Five years of development experience in Oracle Application Express (APEX) v21 or higher.
2. Five years of development experience in Asynchronous JavaScript and XML (AJAX) and JavaScript.
3. Five years of development experience in Procedural Language extensions to the Structured Query Language (PL/SQL).
4. Five years of development experience in Oracle E-Business Suite (EBS) version 12.2 or higher.
5. Five years of development experience with Oracle workflow within EBS.
6. Five years of development experience in webADI.
7. Experience configuring EBS user authentication.
8. Three years of Microsoft SharePoint platform development experience.
9. Three years of experience in developing and updating Microsoft PBI.
10. Five years of experience developing Salesforce applications.

Business Improvement Studies

1. Three years of experience in developing KPIs and evaluating efficiency of organizational structure.
2. Three years of experience in financial modeling.
3. Three years of experience in developing templates and tools for streamlining business processes.
4. Three years of experience preparing and submitting Federal NTD reports for transit operations.

Organizational and Resource Planning and Management

1. Three years of experience in succession planning.
2. Three years of experience in resource planning.

Of the 12 proposals received, the PET determined the proposals submitted by FMC and Speridian were non-responsive as they did not meet the Phase I Minimum Qualifications Requirements and were excluded from further evaluation.
The remaining 10 proposals were evaluated based on the following Phase II evaluation criteria and weights:

- Prime Contractor/Team's Skill and Experience 25%
- Qualifications and Experience of Proposed Key Personnel 30%
- Resource Allocation Plan/Approach 30%
- Price 15%
- Local Small Business Enterprise (LSBE) Preference Program 5%

Several factors were considered when developing these weights, giving the greatest importance to qualifications and experience of proposed key personnel and resource allocation plan/approach.

The PET determined that 10 proposals submitted by six firms were within the competitive range and are listed below by discipline in alphabetical order:

Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint

1. Deloitte
2. KPMG
3. Numentica

Business Improvement Process Studies

1. Alvarez
2. BCG
3. Crowe
4. KPMG

Organizational and Resource Planning and Management

1. BCG
2. Crowe
3. KPMG

At the conclusion of the evaluation, the PET determined Deloitte to be the top-ranked firm for Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint; Crowe for Business Improvement Process Studies; and KPMG for Organizational and Resource Planning and Management.

However, following fact-finding and negotiations, Deloitte was eliminated from further consideration due to the extensive exceptions taken to Metro’s Terms and Conditions.

Qualifications Summary of Firms within the Competitive Range:

KPMG LLP (KPMG)

KPMG was founded in 1987, and its U.S. headquarters is located in New York, New York. KPMG’s main expertise lies in audit, tax, and consulting services. KPMG has experience in providing clients with skilled, adaptable, and qualified resources to meet a wide spectrum of technological needs. KPMG’s experience spans both the public and private sectors, including long-standing relationships with federal, state, and local entities across the country, including the State of California.

KPMG possesses hands-on experience in leveraging Oracle Apex to build sophisticated, custom applications tailored to complex public sector workflows. KPMG has experience advising executive levels, state and local organizations within Los Angeles such as the City of Los Angeles, Los Angeles County Department of Justice Compliance Office, Los Angeles Sheriff’s Department, Los Angeles World Airports, Port of Los Angeles, Los Angeles Police Department, Los Angeles Department of Water and Power, Los Angeles Community College District, and Los Angeles County Office of Education.

Numentica LLC (Numentica)

Numentica was founded in 2008 and is headquartered in Los Angeles, California. Numentica is an IT consulting and solutions partner specializing in enterprise application development, system integration, and data management.

Numentica has delivered on-call IT services to government, financial, and enterprise clients, including urgent fixes, ad hoc reporting, and critical patching within the defined service level agreement. Numentica has experience in Oracle ERP/APEX, Salesforce, and SharePoint.

Alvarez & Marsal Public Sector Services LLC (A&M)

A&M was founded in 1983 and is headquartered in New York, New York. A&M is a management consulting firm specializing in providing consulting services to companies, investors, and government agencies.

A&M has experience in delivering strategic financial and operational management services to transportation and government agencies. A&M has provided consulting services to the Massachusetts Bay Transportation Authority, Gateway Development Commission, and the Houston-Galveston Area Council.

Crowe LLP (Crowe)

Crowe was founded in 1942 and is headquartered in Chicago, Illinois. Crowe is a public accounting and consulting firm and has been serving government organizations for more than 50 years, including those within the State of California for more than 30 years.

Crowe has current experience with transportation agencies across the country, providing global insights into financial reporting and operational issues faced by transit and transportation providers, planners, and other funders. Crowe has provided a variety of services for transportation entities such as the Arkansas State Highway Commission, Foothill Transit, Miami-Dade County Transit, Indianapolis Public Transit, and Massachusetts Bay Transportation Authority. Crowe's team also provides a blend of consulting, planning, financial, manufacturing, and operations experience, together with in-depth transit industry knowledge.

Crowe proposes a structured yet flexible delivery framework to efficiently manage quality, accountability, and responsiveness. Crowe's approach is to adapt while maintaining consistent standards of project governance, communication, and quality assurance across each engagement.

The Boston Consulting Group, Inc. (BCG)

BCG was founded in 1963 and is headquartered in Boston, Massachusetts. BCG specializes in management consulting services to help organizations innovate and create succession strategies.

BCG has completed more than 3,000 public sector engagements, including transit-focused work for over 75 federal, state, and local agencies. Government agencies that BCG has supported include the City of Los Angeles, Employment Development Department, California Public Utilities Commission, California Department of Transportation, Washington Metropolitan Area Transit Authority, and New York Metropolitan Transit Authority.

The following is a summary of the PET scores:

Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	**Deloitte Consulting LLP**				
3	Prime Contractor/Team's Skill and Experience	78.89	25.00%	19.72	

4	Qualifications and Experience of Proposed Key Personnel	77.78	30.00%	23.33	
5	Resource Allocation Plan/Approach	78.33	30.00%	23.50	
6	Price	100.00	15.00%	15.00	
7	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
8	**Total**		**105.00%**	**81.55**	**1**
9	**KPMG LLP**				
10	Prime Contractor/Team's Skill and Experience	83.32	25.00%	20.83	
11	Qualifications and Experience of Proposed Key Personnel	83.33	30.00%	25.00	
12	Resource Allocation Plan/Approach	82.50	30.00%	24.75	
13	Price	55.27	15.00%	8.29	
14	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
15	**Total**		**105.00%**	**78.87**	**2**
16	**Numentica LLC**				
17	Prime Contractor/Team's Skill and Experience	63.32	25.00%	15.83	
18	Qualifications and Experience of Proposed Key Personnel	64.44	30.00%	19.33	
19	Resource Allocation Plan/Approach	59.17	30.00%	17.75	
20	Price	99.40	15.00%	14.91	
21	Local Small Business Enterprise (LSBE) Preference Program Bonus	100.00	5.00%	5.00	
22	**Total**		**105.00%**	**72.82**	**3**

Business Improvement Studies

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	**Crowe LLP**				
3	Prime Contractor/Team's Skill and Experience	77.76	25.00%	19.44	
4	Qualifications and Experience of Proposed Key Personnel	77.77	30.00%	23.33	
5	Resource Allocation Plan/Approach	79.17	30.00%	23.75	
6	Price	100.00	15.00%	15.00	
7	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
8	**Total**		**105.00%**	**81.52**	**1**

9	**KPMG LLP**				
10	Prime Contractor/Team's Skill and Experience	82.24	25.00%	20.56	
11	Qualifications and Experience of Proposed Key Personnel	83.33	30.00%	25.00	
12	Resource Allocation Plan/Approach	81.67	30.00%	24.50	
13	Price	60.47	15.00%	9.07	
14	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
15	**Total**		**105.00%**	**79.13**	**2**
16	**The Boston Consulting Group, Inc.**				
17	Prime Contractor/Team's Skill and Experience	75.56	25.00%	18.89	
18	Qualifications and Experience of Proposed Key Personnel	80.00	30.00%	24.00	
19	Resource Allocation Plan/Approach	75.83	30.00%	22.75	
20	Price	81.33	15.00%	12.20	
21	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
22	**Total**		**105.00%**	**77.84**	**3**
23	**Alvarez & Marsal Public Sector Services LLC**				
24	Prime Contractor/Team's Skill and Experience	76.68	25.00%	19.17	
25	Qualifications and Experience of Proposed Key Personnel	74.43	30.00%	22.33	
26	Resource Allocation Plan/Approach	75.83	30.00%	22.75	
27	Price	44.93	15.00%	6.74	
28	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
29	**Total**		**105.00%**	**70.99**	**4**

Organizational and Resource Planning and Management

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	**KPMG LLP**				
3	Prime Contractor/Team's Skill and Experience	80.00	25.00%	20.00	
4	Qualifications and Experience of Proposed Key Personnel	82.23	30.00%	24.67	
5	Resource Allocation Plan/Approach	81.67	30.00%	24.50	
6	Price	86.67	15.00%	13.00	

7	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
8	**Total**		**105.00%**	**82.17**	**1**
9	**Crowe LLP**				
10	Prime Contractor/Team's Skill and Experience	77.76	25.00%	19.44	
11	Qualifications and Experience of Proposed Key Personnel	77.77	30.00%	23.33	
12	Resource Allocation Plan/Approach	78.33	30.00%	23.50	
13	Price	100.00	15.00%	15.00	
14	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
15	**Total**		**105.00%**	**81.27**	**2**
16	**The Boston Consulting Group, Inc.**				
17	Prime Contractor/Team's Skill and Experience	71.12	25.00%	17.78	
18	Qualifications and Experience of Proposed Key Personnel	74.43	30.00%	22.33	
19	Resource Allocation Plan/Approach	70.83	30.00%	21.25	
20	Price	63.13	15.00%	9.47	
21	Local Small Business Enterprise (LSBE) Preference Program Bonus	0.00	5.00%	0.00	
22	**Total**		**105.00%**	**70.83**	**3**

C. Price Analysis

The proposed firm fixed fully burdened rates have been determined to be fair and reasonable based upon price analysis, technical evaluation, and fact-finding.

D. Background on Recommended Contractor(s)

Crowe LLP

Crowe LLP (Crowe) is headquartered in Chicago, Illinois. It is a multinational professional services network consisting of more than 220 offices in 13 countries.

Crowe's proposed lead manager has over 25 years of professional work experience in the public sector.

Crowe has provided financial and compliance audit services to Metro, and performance has been satisfactory.

KPMG LLP

KPMG LLP’s (KPMG) U.S. headquarters is located in New York. KPMG operates worldwide, offering audit, tax, and advisory services to both the private and public sectors.

KPMG’s proposed lead account partner has more than 20 years of experience in providing consulting services.

KPMG LLP has provided services for Metro, and performance has been satisfactory.

DEOD SUMMARY

STRATEGIC FINANCIAL MANAGEMENT ON-CALL SERVICES
PS132584000 THROUGH PS132584002

A. Small Business Participation

The Diversity and Economic Opportunity Department (DEOD) established an overall ten percent (10%) Small Business Enterprise (SBE) goal for this on-call contract. Proposers could meet the overall SBE goal through any combination of SBE and/or DVBE participation. Each prime consultant, KPMG LLP and Crowe LLP, committed to meeting the overall 10% SBE goal.

Proposers were encouraged to form teams that included SBE and/or DVBE firms without specific work schedules or dollar value commitments. In response to a specific Task Order request with a defined scope of work, prime consultants will be required to identify SBE and/or DVBE subcontractor activity and actual dollar value commitments for that Task Order. Overall SBE achievement in meeting the commitment will be determined based on cumulative participation of all Task Orders awarded to each prime consultant.

Prime: KPMG LLP (Discipline 1)

Small Business Goal	**10% SBE**	**Small Business Commitment**	**10% OVERALL** **7% SBE** **3%DVBE**

	SBE/DVBE Subcontractors	SBE Commitment	DVBE Commitment
1.	Asian Consulting LLC	7%	-
2.	DVBE Technology Group	-	3%
	Total SBE/DVBE Commitment:	**7%**	**3%**

Prime: Crowe LLP (Discipline 3)

Small Business Goal	**10% SBE**	**Small Business Commitment**	**10% OVERALL** **7% SBE** **3%DVBE**

	SBE/DVBE Subcontractors	**SBE Commitment**	**DVBE Commitment**
1.	Clevor Group	TBD	-
2.	Sperry Capital	TBD	-
3.	TransLink Consulting	TBD	-
4.	Stanfield Systems	-	TBD
5.	Ross Infrastructure	-	TBD
	Total SBE/DVBE Commitment:	**7%**	**3%**

Prime: KPMG LLP (Discipline 4)

Small Business Goal	**10% SBE**	**Small Business Commitment**	**OVERALL** **10% SBE**

	SBE/DVBE Subcontractors	**SBE Commitment**
1.	Asian Consulting	10%
	Total SBE Commitment:	**10%**

B. <u>Living Wage and Service Contract Worker Retention Policy Applicability</u>

The Living Wage and Service Contract Worker Retention Policy is not applicable to this contract.

C. <u>Prevailing Wage Applicability</u>

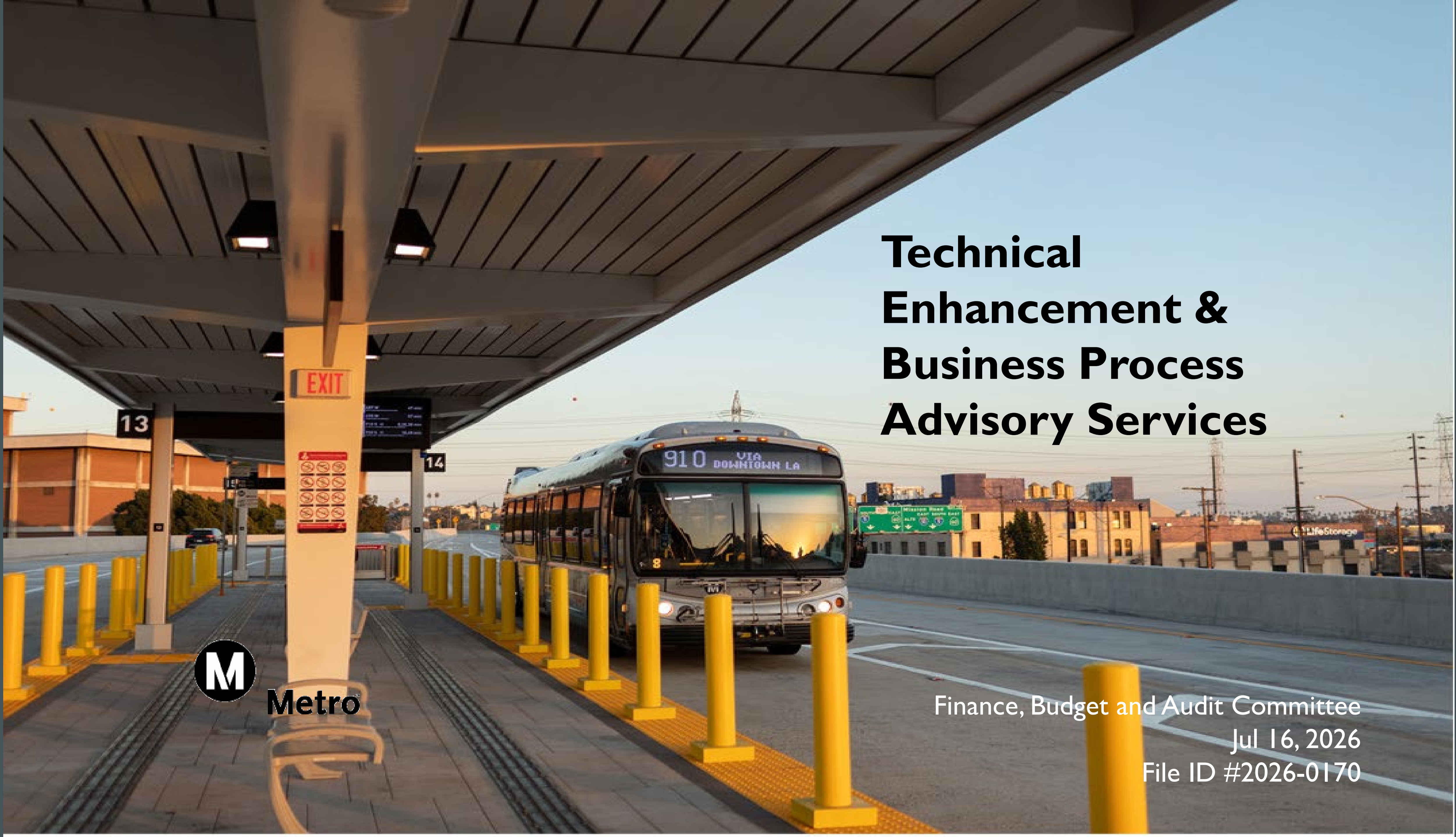
Prevailing wage is not applicable to this contract.

D. <u>Project Labor Agreement/Construction Careers Policy</u>

Project Labor Agreement/Construction Careers Policy is not applicable to this Contract. PLA/CCP is applicable only to construction contracts that have a construction related value in excess of $2.5 million.

E. <u>Manufacturing Careers Policy</u>

The Manufacturing Careers Policy (MCP) does not apply to this contract. The MCP is required on Metro's Rolling Stock RFPs, with an Independent Cost Estimate of at least $50 million.



Technical Enhancement & Business Process Advisory Services

Metro

Finance, Budget and Audit Committee
Jul 16, 2026
File ID #2026-0170

Recommendation

Authorize the Chief Executive Officer (CEO) to:

A. Award a five-year on-call firm fixed unit rate Contract No. PS132584000 to KPMG LLP to provide custom application development and maintenance in Oracle, Salesforce, and Microsoft SharePoint in the Not To Exceed (NTE) amount of $12,198,522, subject to the resolution of any properly submitted protest(s), if any; and

B. Award a five-year on-call firm fixed unit rate Contract No. PS132584001 to Crowe LLP to provide business improvement process studies related to Metro financial/accounting functions in the NTE amount of $1,562,830, subject to the resolution of any properly submitted protest(s), if any; and

C. Award a five-year on-call firm fixed unit rate Contract No. PS132584002 to KPMG LLP to provide organizational and resource planning and management in the NTE amount of $1,201,825, subject to the resolution of any properly submitted protest(s), if any.

Issue and Discussion

ISSUE

Metro's Strategic Financial Management (SFM) requires access to specialized business processes and technical expertise on an as-needed basis. These services will support Metro's custom financial, budget, and accounting technology applications, business process improvement initiatives, and resource planning and management functions.

DISCUSSION

This On-Call Contract will:

- Enable SFM to respond promptly to time-sensitive policy analysis and procedural implementation demands that arise outside regular budgetary and financial cycles.
- Allow updates and enhancements to custom applications to quickly address business requirements
- Ensure continued financial sustainability while safeguarding internal controls in compliance with multi-governmental funding partners and oversight requirements.

Procurement Evaluation and DEOD Goal

Recommended Vendor:

1) KPMG LLP (Contract No: PS132584000 - Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint)

2) Crowe LLP (Contract No: PS132584001 - Business Improvement Process Studies)

3) KPMG LLP (Contract No: PS132584002 - Organizational and Resource Planning and Management)

Bids/Proposals Received:

- 5 (Custom Application Development and Maintenance in Oracle, Salesforce, and Microsoft SharePoint)
- 4 (Business Improvement Process Studies)
- 3 (Organizational and Resource)

DEOD Goal: 10% Overall; 7% SBE, 3% DVBE

Metro